

The Seven Essentials

for Selling Your Home Faster & for the Most Amount of Money

- 1. Get a Professional Home Inspection, Roof Inspection and Termite Inspection
- 2. Get Your Home Appraised by a Licensed Certified LOCAL Appraiser (who knows the area)
- 3. Get Your Home Staged or Do Semi Staging Both Inside and Out
- 4. Require the Buyer to Have a Pre-Approval Letter, Never Just a Pre-Qualification
- 5. Offer Home Warranty to the Buyers (typically 1 year)
- 6. Have all Disclosures In-Hand Prior to Going on MLS
- 7. Be as Flexible as Possible With Showings and Have the Home SHOW Ready

